

June 10, 2023

BSE Limited

25th Floor, P J Towers,
Dalal Street, Fort,
Mumbai- 400 001
SCRIP CODE: 543895

Dear Sirs,

Sub. : Investor Presentation on Financial Performance of the Company

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed Investor Presentation on Audited Financial Results (Standalone and Consolidated) of the Company for the quarter and year ended March 31, 2023.

This is for your information and dissemination on your website.

Thanking You,

Yours Faithfully,

For Exhicon Events Media Solutions Limited

(Formerly known as Exhicon Events Media Solutions Pvt. Limited)

Quaim Mohammad Syed

Managing Director

DIN: 03163591

Encl. : As Above

EXHICON EVENTS MEDIA SOLUTIONS LIMITED

Registered Office -103, Crystal Paradise, D.S. Road, off Veera Desai Road,
Andheri (W) Mumbai, Mumbai City – 400053, Maharashtra, India.
Toll Free : 1800 258 8103, WA.API : +91 8766023137, www.exhicongroup.com

The logo for EXHICON, featuring the word "EXHICON" in a bold, white, sans-serif font. The letter "i" is lowercase and has a small white leaf-like shape above it. The background is a gradient of green and blue with abstract circular shapes.

Events Media Solutions Ltd

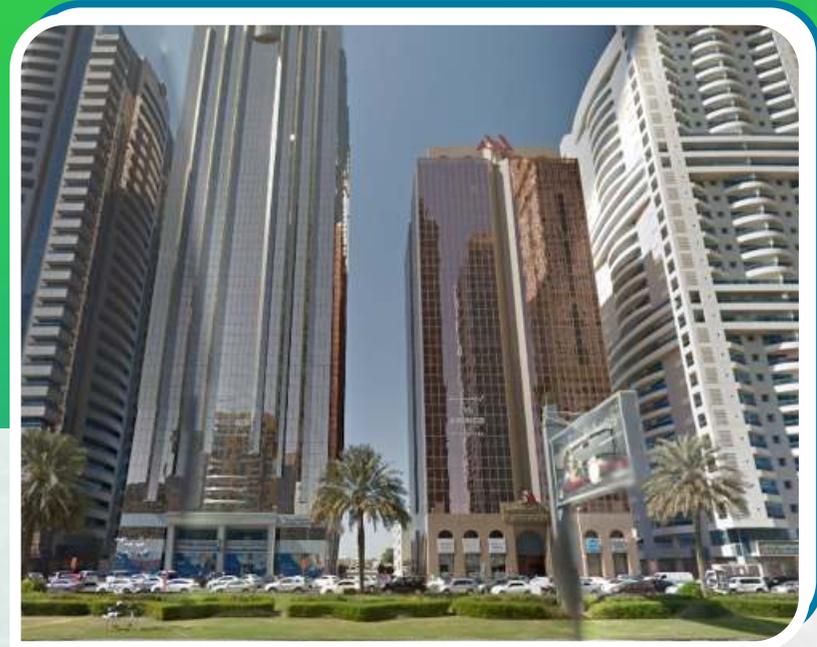
An Exhicon Group of Companies

Financial Presentation

H2 – FY23

Financial Presentation

H2 – FY23



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This presentation contains statements that contain "forward looking statements" including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating EXHICON Events media solutions Ltd future business developments and economic performance. While these forward looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations. These factors include, but are not limited to, general market, macro economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance. We undertakes no obligation to publicly revise any forward looking statements to reflect future likely events or circumstances.

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Overview



EXHICON

Events Media Solutions Ltd

(SUBSIDIARIES)

COPO Digital Services
(India) Private Limited

DIGI GLOBE
Advertising Pvt. Ltd.

Worldwide Exhibition Agency
Asia Ltd. (Hongkong)





Exhicon Group/Promoter Companies



Worldwide Exhibition Agency
Asia Ltd. Hongkong.



Digital Services (India) Private Limited

Copo Digital Services (India)
Private Limited.



Digiglobe Advertising
Privated Limited.



Paruhang Construction And
Suppliers Private Limited



VITS Exhicon
(Thailand) Co. Ltd



Exhicon Thailand Co. Ltd



Exhicon Hospitality



Messe Global LLP



Exhicon Real Estate LLC
(UAE)



Exhicon Impex FZC LLC (UAE)
Exhicon Impex (India)

Exhicon Events Media Solutions Ltd – Directors & Promoters



M.Q. Syed
CMD – EMS Ltd.
25+ Yrs. of Experience



Padma Mishra
Group Director – EMS Ltd.
20+ Yrs. of Experience



Nisha Quaim
Director – EMS Ltd.
15+ Yrs. of Experience



Nifin Minocha
Co-Promoter – EMS Ltd.
20+ Yrs. of Experience



Udayakumar Pechimuthu
Independent Director – EMS Ltd.
30+ Yrs. of Experience



Hussein Ahmad Sayed
Independent Director – EMS Ltd.
30+ Yrs. of Experience



Raminder Singh
Independent Director – EMS Ltd.
20+ Yrs. of Experience



Sushil Shah
Chief Financial Officer – EMS Ltd.
20+ Yrs. of Experience

Key Facts & 360 Exhibition Solutions



MESSE GLOBAL PUNE LAXMI LAWNS

Biggest in Pune, 17 Acres of
Multipurpose Event Venue



Worldwide Exhibitions Agency
YOUR FAIR PARTNER

Worlds Largest Exhibition
Space Selling Agency



EXHiCON

Exhibitions • Events • Media

End to End Service Provider
for Large formatted Exhibitions



20,000

sq. mtr.

Temp Event Infra for
Outdoor & Indoor



Worldwide Offices

INDIA | THAILAND
HONG KONG | UAE



Exclusive Event IP's



Marketplace



Serving



10

State Governments

23

Central Govt. Dept.



60+

Corporates

1550+

Exhibitors



25+

Trade & Industry Associations

200+

Exhibition Organizers



Business Verticals

B2B Trade Shows



Event Media & Publications



End to End Exhibition Solutions



Exhibition Hospitality & F&b



Event Venues/Real Estate



International Expo Sales & Marketing



Awards & Recognitions



★ **Top 500 Brands in Asia Awards (Hong Kong)**

★ **Listed in ABP Top 100 MSME in India 2021**

- Media Expo Awards
- India for MICE Awards
- Pamex Awards
- New Poona Catering Association Awards
- Global Konkan Festival Awards
- IEIA Open Seminar Facilitation Awards
- IEIA – Make In India Awards
- Indian Muslim Entrepreneurs Network (IMEN) Awards
- Indian Flower & Plant Industry Excellence Awards
- Haywards 5000 Hausle Ki Udaan Awards
- Solar Today Expo Awards
- Mice International Conclave Awards

- India Convention Promotion Bureau Awards
- Maharashtra Startup & Innovation Council Awards
- Maeshat Summit & Awards
- All India Minorities Business Summit & Brand Awards
- Hunar Ratna Awards
- Imamia Chamber Of Commerce And Industry Awards
- IEIA [Indian Exhibition Industry Association] Awards
- IEIA [Pen Seminar] Awards
- Indian Flower & Plant Industry Excellence Awards
- Desi Homes Realty Icon Awards
- CIEO Awards



Financials

Exhicon Events Media Solutions Ltd Consolidated Q4 FY23

FY23:

PARTICULARS	FY23	FY22	CHANGE	YoY CHANGE
TOTAL REVENUES	59.87	46.51	13.36	↑ 28.73%
EBITDA	12.42	5.82	6.6	↑ 113.40%
NET PROFIT	9.19	4.31	4.85	↑ 112.53%

Fy23 Highlights

- The company reported sales of Rs 59.87 Cr for Fy23, with a growth of 28.7 percent versus last fiscal
- The company reported an operating profit of Rs 12.42 Cr (up from Rs 5.82 Cr in FY 22)
- The company reported Profit after Tax (PAT) of Rs 9.16 Cr (up from Rs 4.31 Cr in FY 22)



Consolidated Q4 FY23 - Exhicon Events Media Solutions Ltd

STANDLAONE AUDITED FINANCIAL RESULTS FOR HALF YEAR AND YEAR ENDED 31ST MARCH 2023						
SCRIP CODE: 543895						
Sr. No.	PARTICULARS	(Rs. In Lakhs)				
		Half Year Ended		31.03.2022	Year Ended	
		31.03.2023	30.09.2022		31.03.2023	31.03.2022
		Audited	Audited	Unaudited	Audited	Audited
1	Income from Operations	2,159.35	1,561.00	1,745.30	3,720.35	3,210.88
2	Other income	103.50		8.78	103.50	15.97
3	Total Revenue	2,262.85	1,561.00	1,754.08	3,823.84	3,226.84
	Expenditure					
	(a) Cost of materials consumed	1,626.53	1,028.83	1,389.80	2,655.36	2,543.58
	(b) Purchase of Stock in Trade	-	-	-	-	-
	(c) Changes in inventories of Finished goods, Work-in-progress & Stock in Trade	-	-	-	-	-
	(d) Finance cost	13.29	288	4.98	16.17	8.70
	(e) Employee benefit Expenses	94.31	38.85	32.45	133.16	56.47
	(f) Depreciation & amortisation Expenses	16.14	17.55	8.24	33.69	14.99
	(g) Bad Debts	-	-	-	-	-
	(h) Provision for bad and doubtful debts	-	-	-	-	-
	(i) Other Expenditure	77.05	117.12	135.53	194.17	246.42
4	Total Expenses	1,827.32	1,205.23	1,566.02	3,032.55	2,870.15
5	Profit/(Loss) before Tax and Exceptional items	435.53	355.77	188.06	791.29	356.69
6	Exceptional Items	-	-	-	-	-
7	Profit/(Loss) from ordinary activities before tax	435.53	355.77	188.06	791.29	356.69
	Tax Expenses	-	-	-	-	-
	(a) Current Tax	117.42	91.80	46.50	209.23	86.86
	(b) Income Tax for earlier years	-	-	-	-	-
	(c) Deferred Tax	0.93	327	457	4.20	8.31
8	Net Profit/(Loss) for the period After Tax	317.18	260.69	136.99	577.87	261.52
9	Other Comprehensive Income/(Loss)					
	Fair value changes of the equity instruments through OCI	-	-	-	-	-
	Income tax relating to items that will not be re-classified to profit or loss	-	-	-	-	-
	Items that will be re-classified Profit or loss	-	-	-	-	-
	profit or loss	-	-	-	-	-
10	Total Comprehensive Income/(Loss)	317.18	260.69	143.83	577.87	261.52
11	Earning Per share (EPS) *Not annualised					
	(a) Basic	3,171.79	2,606.95	143.83	6.74	2,615.16
	(b) Diluted	3,171.79	2,606.95	143.83	6.74	2,615.16

Consolidated Q4 FY23 - Exhicon Events Media Solutions Ltd

Balance Sheet as at March 31, 2023			
		(Rs. in Lakhs)	
Particulars		As at	As at
		March 31, 2023	March 31, 2022
		Audited	Audited
		₹	₹
A	EQUITY AND LIABILITIES		
(1)	Shareholders' funds		
(a)	Share capital	857.55	1.00
(b)	Reserves and surplus	950.14	498.55
	Minority interest	1.40	0.21
(2)	Non-Current Liabilities	82.73	
(a)	Long-term borrowings	88.09	36.76
(b)	Deferred tax liabilities (net)		
(c)	Other long-term liabilities	-	
(d)	Long-term provisions	-	
(3)	Current liabilities		
(a)	Short-term Borrowings		105.98
(b)	Trade payables	353.90	825.17
	(i) Total outstanding dues of micro enterprises and small enterprises;		
	(ii) Total outstanding dues of creditors other than micro enterprises and small enterprises		
(c)	Other Current Liabilities	490.53	326.28
(d)	Short-term Provisions		-5.08
	TOTAL EQUITY AND LIABILITIES	2,824.34	1,788.87

B ASSETS			
(2)	Non-Current assets		
(a)	Property, Plant & Equipment and Intangible Assets		
(i)	Tangible Assets	156.06	167.59
(ii)	Intangible Assets	741.76	466.60
(ii)	Capital work-in-progress		
(iii)	Intangible Assets under Development		
(b)	Non-current investments		
(c)	Deferred tax assets (net)		
(d)	Long-term Loans & Advances		
(e)	Other non-current assets		
(3)	Current assets		
(a)	Current investments		
(b)	Inventories		
(c)	Trade Receivables	1,747.54	584.54
(d)	Cash and cash equivalents	77.17	206.60
(e)	Short-term loans and advances	15.87	226.30
(f)	Other current assets	85.93	137.24
	TOTAL ASSETS	2,824.34	1,788.87
	For Exhicon Events Media Solutions Limited		
	MUMBAI	Managing Director	
	29-05-2023	DIN - 03163591	

Market Capitalization 240.18 (Cr.)

As on 09-06-2023

Previous Close	183.90
Open	194.00
High	202.25
Low	185.00
VWAP	198.08

52 Wk High	202.25
52 Wk Low	64.00
Upper Price Band	202.25(10%)
Lower Price Band	165.55(10%)
2W Avg Qty (Lakh)	1.78

TTQ (Lakh)	2.80
Turnover (Cr.)	5.54
Mcap Full (Cr.)	240.18
Mcao FF (Cr.)	172.93
Face Value	10.00

Contact Us

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INDIA | THAILAND | HONGKONG | UAE